

Worldwide Product Announcement

New MultiConnect® Conduit™ LoRa™ Starter Kit!

Your LoRa Internet of Things idea....to business insight, analytics and visualization in minutes.

Now Available



Date: July 19, 2016

I. Product Summary

MultiTech announces the new MultiConnect® Conduit™ LoRa™ Starter Kits providing everything needed to rapidly get your LoRa proof of concept up, running and connected to the cloud – all in one box. The MultiConnect Conduit LoRa Starter Kit is designed to enable you to obtain sensor information and display it in the cloud within minutes of opening the box. The starter kit features the MultiConnect® Conduit™ – the industry’s most configurable, manageable, and scalable cellular communications gateway for industrial IoT applications. Network engineers can remotely configure and optimize their Conduit performance through DeviceHQ®, the world’s first IoT Application Store and Device Management platform.

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MultiTech understands how difficult and frustrating it can be to get your IoT idea assembled and working properly and has designed the MultiConnect Conduit LoRa Starter Kit to greatly speed up and enhance your experience developing with LoRa technology. We’ve reduced the hassle and complexity needed to properly integrate the different elements of any LoRa IoT idea – sensors, gateways, end points, LAN and WAN communications and cloud integration – and get them working together in a functioning LoRa application. All major components of the MultiConnect Conduit LoRa Starter Kit are pre-configured for use with the Conduit platform and select MultiTech cloud platforms and only require simple actions to finish set-up.

Each MultiConnect Conduit LoRa Starter Kit contains the following products:

	868 MHz	915 MHz	QTY
MultiConnect Conduit Programmable Gateway	MTCDT-210A-US-EU-GB	MTCDT-210A-US-EU-GB	1
MultiConnect mCard LoRa Gateway Accessory	MTAC-LORA-868	MTAC-LORA-915	1
MultiConnect mDot Long-Range RF Module	MTDOT-868-X1P-SMA-1	MTDOT-915-X1P-SMA-1	2

MultiConnect mDot Developer Kit	MTUDK2-ST-MDOT	MTUDK2-ST-MDOT	1
MultiConnect mDot Micro Developer Kit	MTMDK-ST-MDOT	MTMDK-ST-MDOT	1
MultiConnect mDot Box LoRa Evaluation and Site Survey Box w/GPS	MTDOT-BOX-G-868	MTDOT-BOX-G-915	1
868-915 MHz LoRa Antenna	AN868-915A-1HRA	AN868-915A-1HRA	3

There are two versions of the Conduit LoRa Starter Kits, one for 868 MHz and one for 915 MHz applications, designed for operation in the European Union and North America market places, respectively. A 915 MHz version for use in Australia will be available in August 2016.

The MultiConnect Conduit, Lora Accessory Cards, mDot Long-Range RF Modules, mDot Developer Kit, MultiConnect mDot Micro Developer Kit, LoRa Evaluation and Site Survey Box, and LoRa Antenna are still available and sold separately to support your customer's need after they have completed their development and are interested in creating multiple prototypes of their solution.

For more detailed information, please refer to www.multitech.com or contact your MultiTech sales representative.

II. New Ordering Part Numbers

Ordering Part Number	Description	Region
MultiConnect® Conduit™ LoRa™ Starter Kits		
MTCDDT-STARTER KIT-868	MultiConnect Conduit LoRa Starter Kit 868 MHz (Europe)	Europe
MTCDDT-STARTER KIT-915	MultiConnect Conduit LoRa Starter Kit 915 MHz (North America)	North America

Product specifications are subject to change without notice.

III. Warranty and Support

The Conduit LoRa Starter Kit does not have a product warranty. Instead, MultiTech provides warranties on the individual components contained in the kit:

- 90-day warranty for the MultiConnect mDot Micro Developer Kit, MultiConnect mDot Box LoRa Evaluation and Site Survey Box, and LoRa 868-915 MHz Antenna
- Two-year warranty on the MultiConnect Conduit, MultiConnect mCard, MultiConnect mDot and MultiConnect mDot Developer Kit.

IV. Suggested Action Plan

To help facilitate the launch of the new MultiConnect Conduit LoRa Starter Kits, we recommend the following actions be taken:

- Forward this announcement to others within your organization who are actively involved in the sale or support of the MultiConnect Conduit platform, associated accessories and LoRa design projects.
- Ensure that the pricing for the new MultiConnect Conduit LoRa Starter Kits are loaded in your pricing system.
- Work with your MultiTech sales representative to place your initial stocking order.

V. Additional Information

If you have any questions or require additional information on this Product Announcement, please contact your MultiTech sales representative:

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